

: Designed Happy

A free printable

Questions For Your Professional

When you're meeting different professionals, it's impossible to get an apples-to-apples comparison because every service is going to be a bit different. To help you have at least some consistency in the process, here are questions that you can ask in each of your conversations.

Name of company: _____

Name of representative: _____

Date of conversation: _____

1 - What is the purpose of your company? (you're trying to get to their why)

2 - Are you licensed and insured? Would my project be covered by your insurance?

3 - How long has your company been in business? Has the name ever changed? If so, why?

4 - Can you describe the processes in place to reduce the chance of unforeseen conditions?

5 - Do you have full time on-site project management for every project?

6 - How do you choose the people who will be on my team?

7 - What kind of contract do you use?

8 - What percentage of your business is repeat or referral? (FYI - the higher the better, it means people like working with them)

9 - What kind of warranty do you offer?

10 - How do you handle allowances?

11 - What is your opinion of change orders?

12 - Will it be fun to work together?

NOTES:

